

**Title:**

New DisasterLAN Discount Pricing Available from the New York State Hazardous Incident Response Equipment (HIRE) Contract

**Synopsis:**

Buffalo Computer Graphics DisasterLAN product family is pre-approved for purchase on the New York State HIRE (Hazardous Incident Response Equipment) Contract Award Number 19745, Contract Number PC62312. The contract has been updated in 2009 to include all DisasterLAN systems, Yearly Maintenance Contracts, Optional Modules, and Accessories for your purchasing convenience.

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Through a cooperative purchasing agreement with the State of New York Office of General Services, Buffalo Computer Graphics is now able to offer product pricing discounts and purchasing options to any and all State, County and Municipal entities within the U.S. and all US territories. These qualifying organizations can now procure DisasterLAN and its related Modules without the need for a formalized bid process, saving time and expense.

This New York State managed contract assures that participating agencies receive:

- A guaranteed 10% discount on all DisasterLAN Systems and Modules
- A discount of 5% off all Yearly Maintenance & Support Agreements
- The opportunity to free up the typical procurement lead-time, effort, and expense
- The ability of a procurement department to easily deal with a known, trustworthy vendor
- The elimination of a lengthy RFP development process

**Detailed contract pricing for all DisasterLAN systems and options, as administered by the "lead state" of New York, can be found at:**

[http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL\\_BuffaloComputer.pdf](http://www.ogs.state.ny.us/purchase/spg/pdfdocs/3823219745PL_BuffaloComputer.pdf).

The Hazardous Incident Response Equipment (HIRE) Contract provides participating states in the NASPO Procurement Cooperative with the opportunity to participate in multi-state cooperative contracts. A cooperative procurement of the HIRE contract is considered in the best interests of NASPO and the participating states because:

1. Access to broad-based catalog contracts for Hazardous Incident Response Equipment (HIRE) is a requirement of all NASPO States to enable them to meet anticipated requirements for domestic preparedness equipment in a timely manner.
2. All States have a need for centralized reporting of ordering volume, to enable better management of these types of supplies.
3. National distribution chains exist which are compatible with these objectives.
4. NASPO expects that a centrally procured and administered contract will reduce pricing for domestic preparedness equipment

5. NASPO expects that a centrally procured contract provides better efficiencies in the ordering process.

6. The solicitation and contract is structured to accommodate any participating states' localized requirements concerning availability of supplies in their geographical areas.

For more information about the NYS HIRE contract and how it can help you purchase a DisasterLAN incident management system at a significant discount, email Buffalo Computer Graphics' Sales and Marketing Department at [nkensy@buffalocomputergraphics.com](mailto:nkensy@buffalocomputergraphics.com) or call (800) 823-8668.